



**BROKER'S**  
P A T H

PREPETUATION PLANNING • OPERATIONAL EXCELLENCE • MOVING THE NEEDLE

September 7<sup>th</sup>, 2009

Re: Jon Sommer  
Your Castle Realty

**Subject: Recommendation**

To anyone considering a Realtor:

Jon Sommer provided us the finest realty services I have ever received in my life. Period!

In a horrible market he arranged a multitude of low-cost contractors to perform pre-listing work to include a complete re-roof and hardwood floor finishing. He arranged a complete landscaping make-over; an extensive fence to be built; a new irrigation system installed and he personally spent hours installing hard-to-find light bulbs and fixtures.

Jon communicated with us constantly. He advised us that based upon his knowledge, our target price was \$5000 too low and so we followed that advice. He sent us photographs of everything and his electronic process allowed us to attend to the contracts on our schedule.

In June 2009, at a time of record foreclosures and a terrible realty market, we had three full-price offers on our home within 48 hours. The buyer we accepted flipped due to a desire to re-roof the house. Within one day of that we had two additional full price offers and Jon had delivered to the buyer samples of the roofing material that we agreed to apply. Jon's advice to increase our listing price basically covered that contingency.

We have bought and sold nearly two dozen properties in our lifetimes and without any hesitation I can say that the experience we had with Jon Sommer was the best we have ever had.

Sincerely,

Dan & Lori Romain

PS: Jon performed all of this without ever meeting us until the closing! We live in Oregon!